

Join the SAP S/4HANA® Movement

Welcome to a New Era of Intelligence

HPE is the market leader for S/4HANA

Capitalize on HPE expertise and infrastructure portfolio to gain advantage with SAP S/4HANA

HPE understands the migration journey to SAP SW/4HANA

As the leading vendor and a large SAP S/4HANA customer, HPE has unique insights to help ensure your success

Over 1500 SAP HANA consulting projects

Leverage HPE experience to accelerate time to value and mitigate risk



Just when companies felt they mastered data-informed business, a more powerful movement is beginning to shake up the relationship between data, processes, transactions, and revenue generation: the intelligent enterprise. An intelligent enterprise goes beyond using data to inform or measure, adding Artificial Intelligence to automate processes, impress customers, empower employees, and create entirely new revenue streams.

Over the past 10-15 years, “digital giants” disrupted traditional industries through the combination of cloud, ubiquitous connectivity, and faster and cheaper technology and tools. But even for these disruptors, this next wave of AI-driven growth and competition can be a challenging threat. It is one thing to form and scale start-ups in the digital

economy, but market dominance is achieved by closely tying customer data to operations in a closed loop that rapidly refines and redefines the processes you use to engage and deliver value to your customers. Incumbents can gain the upper hand if they move quickly, intelligently leveraging their existing data and operational scale.

However, this is only possible when running on a foundation that enables real-time business and immediate insight-to-action.

This is a tremendous opportunity for businesses to use their data assets to achieve their desired outcomes faster and with less risk.



Solution brief

IT and the Business Impact

Examples of IT Impact

75%

Fewer servers, which lowered IT support costs by 17% when moving 80 subsidiary instances of SAP ERP Central Component to one digital core running on SAP S/4HANA.

JFE Steel Corporation

50%

Decrease in hardware costs with a smaller system size.

Walmart

“Removing the constraints of a highly customized system enables us to better respond to fast changing business models”

Jennifer Boko, Director of Business Transformation, Houghton Mifflin Harcourt

Examples of Business Impact

40%

Reduction in waste

Farmatek

30%

Less inventory levels

AllianceCorp Manufacturing

Nine month payback - thanks to reduced costs and new revenue opportunities.

Forrester

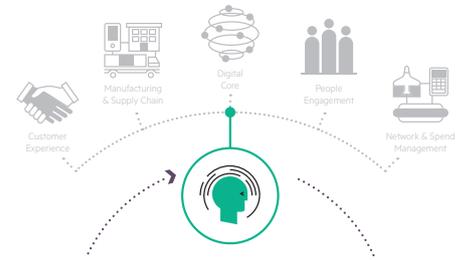
The Future is Here For Those Who Take Action

Compared to your competition, your business might be running in slow motion. But as an intelligent enterprise, your business could stay on pace by:

- Differentiating your business models with machine learning
- Boosting productivity with an award-winning and agile user experience
- Empowering new growth with real-time information and predictive analytics
- Accelerating time-to-value with built-in best practices
- Removing complexity in your IT landscape to eliminate batch processing, latency, unreliable data, and workarounds
- Reducing IT costs and redeploying resources to more strategic pursuits

The Intelligent Enterprise Starts at the Digital Core

Start with SAP S/4HANA to create end-to-end intelligent processes across all lines of business and industries, take the next leap in automation of key functions, and move first with machine learning investments by SAP



Only SAP S/4HANA was designed for an Intelligent World

1

Machine-driven automation

Automating the mundane, delivering actionable insights, anticipating customers needs for a richer experience

2

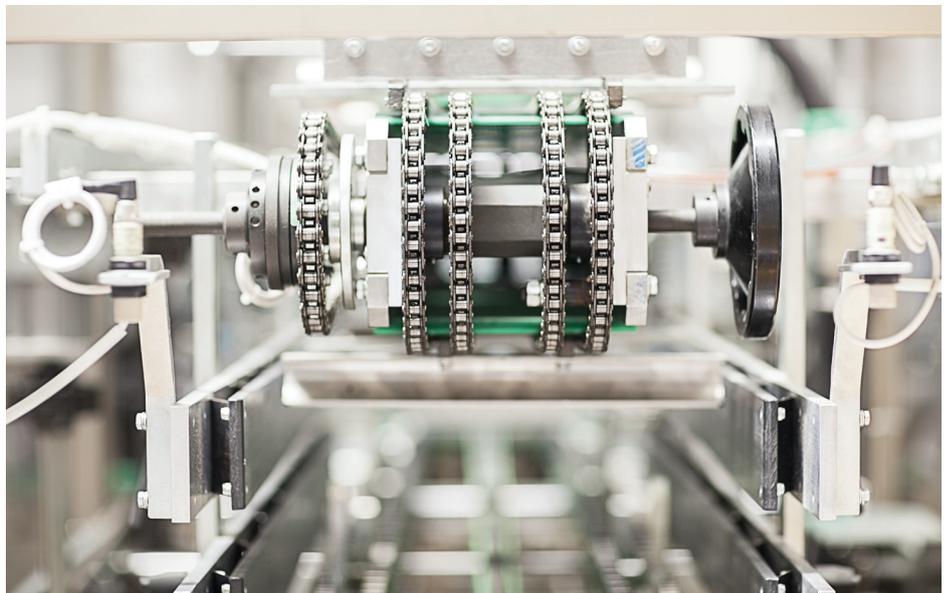
Next-generation capabilities

Simplifying and redefining processes, enabling business capabilities not available before in a modern UX

3

Future-proof platform

A digital core tying experience data to your operations, seamlessly integrating new SAP Leonardo investments to your business



A complete and consistent choice

The simplified data model and modern user experience of SAP S/4HANA are consistent for both cloud and on-premise environments.

Designed for in-memory computing, SAP S/4HANA brings new business capabilities while simplifying the IT landscape.

Considerations for selecting the right SAP S/4HANA solution include:

- IT strategy
- Innovation cycles
- Adoption and upgrade efforts
- Total cost ownership
- Commercial models
- Business functionality
- Regulatory, industry, and regional requirements
- Individualization options

Only with SAP S/4HANA

Streamline financial closing with intelligent GR/IR account reconciliation

Before: ERP Workaround

Many manual, ad-hoc coordination cycles required to clear off problematic purchase orders, burning a lot of time and resources, delaying end of period closing and leading to negative impact on the P&L.

After: SAP S/4HANA

The intelligent GR/IR monitor provides real-time, centralized purchase orders insights, and uses machine learning to intelligently recommends the best next steps for the accountants to clear off POs with discrepancies. It significantly improves efficiency and accelerates the end of period closing.

Reduce risks and liability with intelligent tax compliance automation

Before: ERP Workaround

Highly resource intensive process to periodically download, consolidate and analyze massive amounts of tax related data and transactions across various systems and entities, to ensure compliance and avoid high penalties.

After: SAP S/4HANA

SAP Tax Compliance reduces risks by enabling intelligent process automation for complete and ongoing monitoring of tax related information from multiple sources. It uses machine learning and predictive analytics for verification, remediation and documentation of any tax compliance issue.

Simplify legal transactions with intelligent contracting

Before: ERP Workaround

Legal content is scattered among many different formats and applications, including emails, physical papers, shared drives, multiple third party systems. The lack of digitalization, centralization and harmonization incurs poor governance, delays and risks for the company.

After: SAP S/4HANA

SAP S/4HANA for Legal Content is transforming the way contracts are requested, managed and controlled. It offers full traceability of obligations, approvals, signatures and responsibilities. All content is easily discoverable, reusable and adaptable, making audits easier and allowing for automated reviews and approvals.

Intelligent Supply Chain

Before: ERP Workaround

Lack of seamless connection and real time visibility across internal and external operations in the supply chain causes delays and inaccuracy overcome by inventory excess.

After: SAP S/4HANA

With a single embedded platform providing real time visibility across the enterprise, customer promises are kept, production and purchasing is optimized, changes are managed quickly reducing inventory and accelerating operations.

